BUILDING FUTURES COTECCONS

INVESTOR NEWSLETTER

Q1 - FY2027

3M REVENUE

11,269

VND BILLION

+51% YoY

3M PROFIT AFTER TAX

305

VND BILLION

+188% YoY (excl. BCC)

BACKLOG

77,082

VND BILLION

LIQUIDITY

Net debt/Equity	-17%
Quick ratio	0.94
Current ratio	1.25

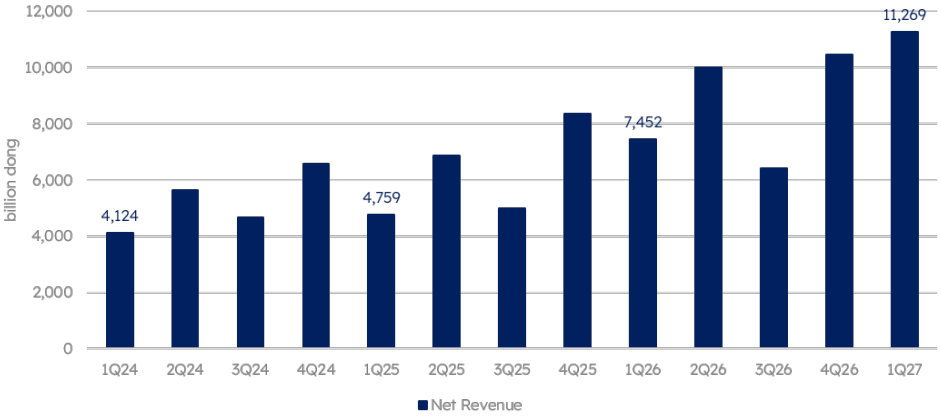
PROFITABILITY

ROE	8.4%	(+1.0 ppt)
ROA	2.2%	(+0.2 ppt)
ROIC	8.6%	(+3.0 ppt)

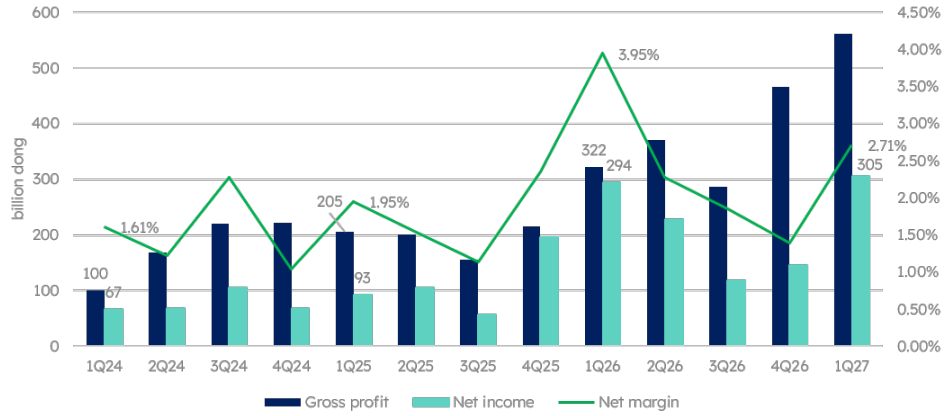
Note: Coteccons' fiscal year starts on 1 July and ends on 30 June of the following year.

01. BUSINESS RESULTS

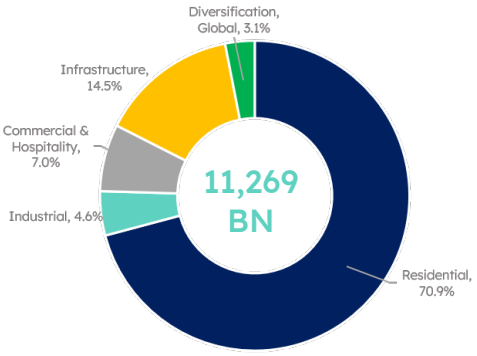
Revenue



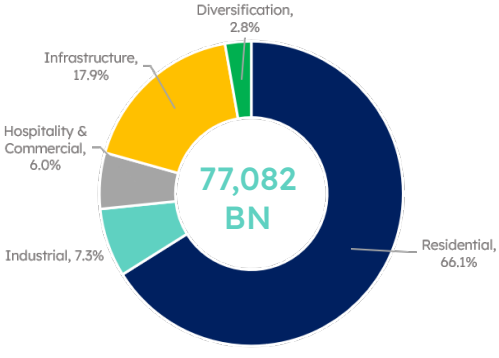
Profit



Revenue by segment



Backlog by segment



Q1 FY2027 recorded revenue of VND 11,269 billion (+51% YoY, 27% of the full-year plan) and net profit after tax of VND 305 billion (29% of plan), the highest in 31 quarters; excluding income from BCC, profit tripled year on year. Growth quality improved markedly, with inventories down 7%, short-term receivables up only 5%, and cash of nearly VND 10,000 billion (+17% QoQ). ROE reached 8.4% (+1.0 ppt YoY); Coteccons targets ROE of 12% in FY2027 and 15–18% in the next 2–3 years. Backlog remained high at VND 77,082 billion, with 3-month contract wins of about VND 14,500 billion, reinforcing the medium-term growth outlook.

Formula notes:
Net debt/Equity = (Total borrowings – Cash & short-term investments) / Period-end equity.
Quick ratio = (Current assets – Inventories) / Current liabilities.
Current ratio = Current assets / Current liabilities.
ROE = Trailing 4-quarter NPAT / 5-point average equity.
ROA = Trailing 4-quarter NPAT / 5-point average total assets.
ROIC = Trailing 4-quarter NOPAT / 5-point average (Equity + Short- and long-term borrowings – Cash and term deposits at banks).

02. SITE ACTIVITIES



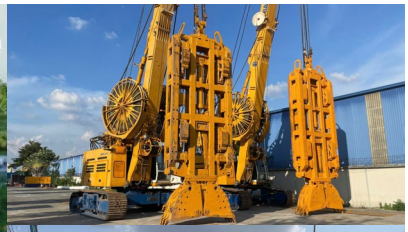
COTECCONS

1 October 2026
Completed casting the first girder for the Ben Thanh–Can Gio high-speed railway

GEO FOUNDATIONS VIETNAM

Secured its first bored piling package at the GE Vernova Hai Phong factory since joining Coteccons (2026)











VSOL

Secured its first two extra-low voltage (ELV) packages at the Nui Ong Quan and Nui Chua Chan projects since joining the Coteccons ecosystem (2026)

03. AWARDS AND RECOGNITION



INVESTORS' CHOICE FOR BEST IR WEBSITE - MID CAP



MID CAP FINANCIAL INSTITUTIONS' BEST ASSESSMENT



INFORMATION DISCLOSURE STANDARDS



PIONEERING ENTERPRISES FOR SUSTAINABLE DEVELOPMENT IN VIETNAM'S CONSTRUCTION INDUSTRY 2026

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