Interim consolidated financial statements

30 June 2016

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### GENERAL INFORMATION

### THE COMPANY

Coteccons Construction Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to Business Registration Certificate No. 4103002611 issued by the Department of Planning and Investment of Ho Chi Minh City on 24 August 2004 and the following amended Business Registration Certificates:

Amended Business Registration Certificate No.	<u>Date</u>
4103002611 - 1 <sup>st</sup>	10 January 2005
4103002611 - 2 <sup>nd</sup>	24 August 2006
4103002611 – 3 <sup>rd</sup>	24 October 2006
4103002611 – 4 <sup>th</sup>	5 June 2007
4103002611 - 5 <sup>th</sup>	20 August 2007
4103002611 - 6 <sup>th</sup>	5 January 2008
4103002611 - 7 <sup>th</sup>	22 May 2009
0303443233 - 8 <sup>th</sup>	7 September 2009
0303443233 - 9 <sup>th</sup>	23 August 2010
0303443233 - 10 <sup>th</sup>	10 September 2010
0303443233 - 11 <sup>th</sup>	7 May 2012
0303443233 - 12 <sup>th</sup>	25 June 2013
0303443233 - 13 <sup>th</sup>	24 August 2015
0303443233 - 14 <sup>th</sup>	6 May 2016
0303443233 - 15 <sup>th</sup>	9 June 2016

According to the 15<sup>th</sup> amended Business Registration Certificates, the Company's name has been changed to Coteccons Construction Joint Stock Company from Cotec Construction Joint Stock Company.

The Company was listed its shares on the Ho Chi Minh Stock Exchange with trading code as CTD in accordance with Decision No. 155/QD-SGDHCM issued by the Ho Chi Minh Stock Exchange on 9 December 2009.

The current principal activities of the Company are to provide designing and construction services, equipment installation, interior decoration, office leasing and trading of real estate.

The Company's head office is located at 236/6 Dien Bien Phu Street, Ward 17, Binh Thanh District, Ho Chi Minh City, Vietnam.

### **BOARD OF DIRECTORS**

Members of the Board of Directors during the period and at the date of this report are:

Mr. Nguyen Ba Duong	Chairman	
Mr. Tran Quang Tuan	Member	
Mr. Tran Quang Quan	Member	
Mr. Giuseppe Maniscalco Ferrara	Member	
Mr. Bolat Duisenov	Member	appointed on 12 April 2016
Mr. Tran Quyet Thang	Member	appointed on 12 April 2016
Mr. Vu Duy Lam	Member	appointed on 1 June 2016
Mr. Talgat Turumbayev	Member	resigned on 12 April 2016
Mr. Tony Xuan Diep	Member	resigned on 12 April 2016
Mr. Hoang Xuan Chinh	Member	resigned on 1 June 2016

GENERAL INFORMATION (continued)

### **BOARD OF SUPERVISION**

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Members of the Board of Supervision during the period and at the date of this report are:

Mr. Nguyen Duc Canh	Head of Board of Supervision	appointed on 22 April 2016
Ms. Nghiem Bach Huong	Head of Board of Supervision	resigned on 12 April 2016
Ms. Nguyen Thi Phuc Long	Member	appointed on 12 April 2016
Ms. Phan Cam Ly	Member	appointed on 12 April 2016
Mr. Nguyen Duc Canh	Member	resigned on 22 April 2016
Mr. Ho Van Chi Thanh	Member	resigned on 12 April 2016

### **MANAGEMENT**

Members of the Management during the period and at the date of this report are:

Mr. Nguyen Ba Duong	General Director
Mr. Tran Quang Quan	Deputy General Director
Mr. Tran Quang Tuan	Deputy General Director
Mr. Tran Van Chinh	Deputy General Director
Mr. Tu Dai Phuc	Deputy General Director
Mr. Phan Huy Vinh	Deputy General Director

### LEGAL REPRESENTATIVE

The legal representative of the Company during the period and at the date of this report is Mr. Nguyen Ba Duong.

### **AUDITORS**

The auditor of the Company is Ernst & Young Vietnam Limited.

### REPORT OF MANAGEMENT

Management of Coteccons Construction Joint Stock Company ("the Company") is pleased to present its report and the interim consolidated financial statements of the Company and its subsidiary ("the Group") for the six-month period ended 30 June 2016.

### MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the interim consolidated financial statements of each financial period which give a true and fair view of the interim consolidated financial position of the Group and of the interim consolidated results of its operations and its interim consolidated cash flows for the period. In preparing those interim consolidated financial statements, management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the interim consolidated financial statements; and
- prepare the interim consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the interim financial position of the Group and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying interim consolidated financial statements.

### STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying interim consolidated financial statements give a true and fair view of the interim consolidated financial position of the Group as at 30 June 2016 and of the interim consolidated results of its operations and its interim consolidated cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of interim consolidated financial statements.

For and on behalf of management:

CÔNG TY CỔ PHẨN XÂY DỰNG COTECCONS

> Nguyen Ba Duong General Director

10 August 2016



Ernst & Young Vietnam Limited 28th Floor, Bitexco Financial Tower 2 Hai Trieu Street, District 1 Ho Chi Minh City, S.R. of Vietnam

Tel: +84 8 3824 5252 Fax: +84 8 3824 5250 ey.com

Reference: 60813343/18591958/LR-HN

### REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL STATEMENTS

To: The Shareholders of Coteccons Construction Joint Stock Company

We have reviewed the accompanying interim consolidated financial statements of Coteccons Construction Joint Stock Company ("the Company") and its subsidiary ("the Group"), as prepared on 10 August 2016 and as set out on pages 6 to 43 which comprise the interim consolidated balance sheet as at 30 June 2016, the interim consolidated income statement, and the interim consolidated cash flow statement for the six-month period then ended and the notes thereto.

### Management's responsibility

The Company's management is responsible for the preparation and fair presentation of these interim consolidated financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of interim consolidated financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of interim consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' responsibility

Our responsibility is to express a conclusion on the interim consolidated financial information based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements No. 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity.

A review of interim consolidated financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim consolidated financial statements do not give a true and fair view, in all material respects, of the interim consolidated financial position of the Group as at 30 June 2016, and of the interim consolidated results of its operations and its interim consolidated cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to preparation and presentation of interim consolidated financial statements.

Ernst & Joung Vietnam Limited

CÔNG TY
TRÁCH NHIỆN HỮU HẠN 플
ERNST & YOUNG
VIỆT NAM

Deputy General Director
Audit Practicing Registration Certificate
No. 1891-2013-004-1

Ho Chi Minh City, Vietnam

10 August 2016

INTERIM CONSOLIDATED BALANCE SHEET as at 30 June 2016

Code	ASSETS	Notes	30 June 2016	31 December 2015
100	A. CURRENT ASSETS		7,190,421,654,681	6,485,874,716,823
110 111 112	Cash and cash equivalents     Cash     Cash equivalents	4	<b>1,360,997,078,332</b> 990,997,078,332 370,000,000,000	<b>1,461,621,853,393</b> 906,621,853,393 555,000,000,000
120	II. Short-term investment		1,386,000,000,000	928,100,000,000
123	Held-to-maturity investments	5	1,386,000,000,000	928,100,000,000
130 131 132	Current accounts receivable     Short-term trade receivables     Short-term advances to	6	<b>2,654,119,762,381</b> 2,378,244,444,249	<b>2,608,589,628,142</b> 2,605,698,634,082
136 137	suppliers 3. Other short-term receivables 4. Provision for doubtful short-	7 8	318,511,064,893 220,928,557,325	202,857,498,603 112,776,947,256
	term receivables	6, 8	(263,564,304,086)	(312,743,451,799)
140 141	IV. Inventory 1. Inventories	9	<b>1,286,267,230,713</b> 1,286,267,230,713	<b>1,051,277,324,227</b> 1,051,277,324,227
150 151 152 153	V. Other current assets 1. Short-term prepaid expenses 2. Value-added tax deductibles 3. Tax and other receivables	10	<b>503,037,583,255</b> 9,177,007,117 493,638,248,357	<b>436,285,911,061</b> 18,026,746,448 418,244,088,256
100	from the State		222,327,781	15,076,357
200	B. NON-CURRENT ASSETS		1,038,200,745,381	1,329,221,251,200
<b>210</b> 216	<ul><li>I. Long-term receivable</li><li>1. Other long-term receivables</li></ul>		<b>253,976,000</b> 253,976,000	<b>248,976,000</b> 248,976,000
220 221 222 223	II. Fixed assets  1. Tangible fixed assets  Cost  Accumulated depreciation	11	<b>442,473,515,533</b> 349,829,182,892 604,993,389,725	<b>439,783,731,702</b> 340,259,899,558 575,511,779,810
227 228 229	Intangible assets     Cost     Accumulated amortisation	12	(255,164,206,833) 92,644,332,641 101,629,983,301 (8,985,650,660)	(235,251,880,252) 99,523,832,144 108,679,038,268 (9,155,206,124)
230 231 232	<ul><li>III. Investment properties</li><li>1. Cost</li><li>2. Accumulated depreciation</li></ul>	13	<b>86,693,139,257</b> 102,183,451,974 (15,490,312,717)	<b>91,813,818,041</b> 105,619,003,648 (13,805,185,607)
<b>240</b> 242	<ul><li>IV. Long-term asset in progress</li><li>1. Construction in progress</li></ul>	14	<b>28,094,232,780</b> 28,094,232,780	<b>26,019,018,249</b> 26,019,018,249
250 252 255	<ul><li>V. Long-term investments</li><li>1. Investments in associates</li><li>2. Held-to-maturity investments</li></ul>	15 5	<b>171,558,532,110</b> 161,558,532,110 10,000,000,000	<b>492,937,092,625</b> 124,937,092,625 368,000,000,000
<b>260</b> 261 262	<ul><li>VI. Other long-term assets</li><li>1. Long-term prepaid expenses</li><li>2. Deferred tax assets</li></ul>	10 29.3	<b>309,127,349,701</b> 306,075,203,433 3,052,146,268	<b>278,418,614,583</b> 274,878,346,127 3,540,268,456
270	TOTAL ASSETS		8,228,622,400,062	7,815,095,968,023

INTERIM CONSOLIDATED BALANCE SHEET (continued) as at 30 June 2016

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Code	RESOURCES	Notes	30 June 2016	31 December 2015
300	C. LIABILITIES		4,696,935,849,407	4,572,560,185,669
310	I. Current liabilities		4,684,274,095,090	4,559,132,890,228
311 312	Short-term trade payables     Short-term advances from	16	1,302,735,725,469	1,962,369,570,532
	customers	17	1,505,198,828,268	1,107,822,409,888
313	<ol><li>Statutory obligations</li></ol>	18	138,534,082,142	116,914,020,796
315 318	Short-term accrued expense     Short-term unearned	s 19	1,434,378,711,357	1,098,234,426,509
	revenues	20	21,943,765,801	24,026,122,901
319	<ol><li>Other short-term payables</li></ol>	21	117,447,590,554	121,558,744,015
321	<ol><li>Short-term provisions</li></ol>	22	62,018,661,618	71,491,247,162
322	Bonus and welfare fund		102,016,729,881	56,716,348,425
330	II. Non-current liabilities		12,661,754,317	13,427,295,441
337	Other long-term liabilities	21	1,689,492,000	2,458,289,430
342	Long-term provisions	22	10,972,262,317	10,969,006,011
400	D. OWNERS' EQUITY		3,531,686,550,655	3,242,535,782,354
410	I. Capital		3,531,686,550,655	3,242,535,782,354
411	Share capital	23.1	468,575,300,000	468,575,300,000
411a	<ul> <li>Shares with voting rights</li> </ul>		468,575,300,000	468,575,300,000
412	Share premium	23.1	1,385,223,930,000	1,385,223,930,000
415 418	Treasury shares     Investment and development	23.1	(1,741,460,000)	(1,741,460,000)
	fund	23.1	1,070,951,960,122	751,424,960,122
421 421a	<ol> <li>Undistributed earnings</li> <li>Undistributed earnings of</li> </ol>	23.1	608,676,820,533	639,053,052,232
421b	prior periods - Undistributed earnings o	of	13,223,245,232	250,480,097,719
	current period		595,453,575,301	388,572,954,513
440	TOTAL LIABILITIES AND			
	OWNERS' EQUITY		8,228,622,400,062	7,815,095,968,023

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Vu Thi Hong Hanh Preparer Vu Thi Hong Hanh Chief Accountant

Nguyen Ba Duong General Director

CÔNG TY CÓ PHẨN XÂY DỰNG COTECCONS

10 August 2016

INTERIM CONSOLIDATED INCOME STATEMENT for the six-month period ended 30 June 2016

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Code	ITE	EMS .	Notes	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
10	1.	Net revenue from sale of goods and rendering of services	24.1	8,145,029,340,597	4,374,056,045,166
11	2.	Cost of goods sold and services rendered	25	(7,414,001,700,423)	(4,037,848,392,435)
20	3.	Gross profit from sale of goods and rendering of services		731,027,640,174	336,207,652,731
21	4.	Finance income	24.2	71,061,888,770	48,810,594,513
22	5.	Finance expenses	26	(35,972,572)	(627,195,947)
24	6.	Share of profit of associates	15	10,132,217,958	3,466,357,358
25	7.	Selling expenses		(1,819,694,700)	
26	8.	General and administrative expenses	27	(103,677,956,566)	(103,042,264,349)
30	9.	Operating profit		706,688,123,064	284,815,144,306
31	10.	Other income	28	26,824,740,971	17,757,011,506
32	11.	Other expenses	28	(919,033,817)	(22,002)
40	12.	Other profit	28	25,905,707,154	17,756,989,504
50	13.	Accounting profit before tax		732,593,830,218	302,572,133,810
51	14.	Current corporate income tax expense	29.1	(136,652,132,729)	(64,275,241,040)
52	15.	Deferred tax (expense) income	29.3	(488,122,188)	553,266,053
60	16.	Net profit after tax		595,453,575,301	238,850,158,823
61	17.	Net profit after tax attributable to shareholders of the parent		595,453,575,301	215,196,738,405
62	18.	Net profit after tax attributable to non-controlling interests			23,653,420,418
70	19.	Basic earnings per share	31	12,090	4,852
71	20.	Diluted earnings per share	31	5403443312,090	4,852

Vu Thi Hong Hanh Preparer Vu Thi Hong Hanh Chief Accountant

Nguyen Ba Duong General Director

CÔNG TY CỔ PHẨN XÂY DỰNG INTERIM CONSOLIDATED CASH FLOW STATEMENT for the six-month period ended 30 June 2016

			For the six-month period ended	For the six-mont period ende
Code	ITEMS	Notes	30 June 2016	30 June 201
	I. CASH FLOWS FROM OPERATING ACTIVITIES			
01	Accounting profit before tax Adjustments for:		732,593,830,218	302,572,133,81
02	Depreciation and amortisation	11, 12, 13	26,496,338,855	19,148,196,81
03 04	Provisions Unrealised foreign exchange		(48,463,756,091)	18,408,001,35
	(gains) losses arisen from revaluation of monetary accounts			
05	denominated in foreign currency Profits from investing activities		(367,009,901) (82,240,748,144)	593,917,44 (53,336,866,961
08	Operating profit before changes in working capital		628,018,654,937	287,385,382,45
09 10	Increase in receivables Increase in inventories		(58,097,844,017) (234,966,108,099)	(28,685,896,719 (452,611,540,398
11 12	Increase in payables Increase in prepaid expenses		57,231,545,521 (15,323,511,523)	825,648,313,25 (88,000,495,735
15 16	Corporate income tax paid Other cash outflows from	29.2	(114,478,787,948)	(51,392,931,700
	operating activities		(3,992,425,793)	(5,286,832,922
20	Net cash flows from operating activities		258,391,523,078	487,055,998,23
	II. CASH FLOWS FROM INVESTING ACTIVITIES			
21	Purchases and construction of fixed assets		(33,755,377,017)	(137,871,004,624
23	Proceeds from disposals of fixed assets Payments for term deposits at		9,090,909	804,213,76
24	banks and bonds Collections from term deposits at		(99,900,000,000)	
25	banks Payments for investments in other		-	160,980,000,00
26	entities Proceeds from sale of investments		(31,500,000,000)	(8,085,000,000
27	in other entities Interest and dividends received		- 63,251,463,716	38,238,062,386 39,180,776,25
30	Net cash flows (used in) from		4404 004 000 000	
	investing activities  III. CASH FLOWS FROM A		(101,894,822,392)	93,247,047,780
36	FINANCING ACTIVITY Dividends paid		(257,119,977,775)	(167,210,969,750
40	Net cash flows used in a financing		(==:,::0,0::7,:10)	(10, 12, 10, 000, 100
	activity		(257,119,977,775)	(167,210,969,750

INTERIM CONSOLIDATED CASH FLOW STATEMENT (continued) for the six-month period ended 30 June 2016

VND

Code	ITEMS	Notes	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
50	Net (decrease) increase in cash and cash equivalents		(100,623,277,089)	413,092,076,263
60	Cash and cash equivalents at beginning of period		1,461,621,853,393	469,023,469,430
61	Impact of exchange rate fluctuation		(1,497,972)	26,480,609
70	Cash and cash equivalents at end of period	4	1,360,997,078,332	882,142,026,302

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Vu Thi Hong Hanh Preparer Vu Thi Hong Hanh Chief Accountant

Nguyen Ba Duong General Director

CÔNG TY CÓ PHẨN XÂY DỰNG

COTECCONS

MANH-TP.H

10 August 2016

### CORPORATE INFORMATION

Coteccons Construction Joint Stock Company ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to Business Registration Certificate No. 4103002611 issued by the Department of Planning and Investment of Ho Chi Minh City on 24 August 2004 and the following amended Business Registration Certificates:

<u>Date</u>
10 January 2005 24 August 2006 24 October 2006
5 June 2007
20 August 2007
5 January 2008
22 May 2009
7 September 2009
23 August 2010
10 September 2010
7 May 2012
25 June 2013
24 August 2015
6 May 2016
9 June 2016

According to the 15<sup>th</sup> amended Business Registration Certificates, the Company's name has been changed to Coteccons Construction Joint Stock Company from Cotec Construction Joint Stock Company.

The Company was listed its shares on the Ho Chi Minh Stock Exchange with trading code as CTD in accordance with Decision No. 155/QD-SGDHCM issued by the Ho Chi Minh Stock Exchange on 9 December 2009.

The current principal activities of the Company and its subsidiary ("the Group") are to provide designing and construction services, equipment installation, interior decoration, office leasing, trading of real estate and trading of construction materials.

The Company's registered head office is located at 236/6 Dien Bien Phu Street, Ward 17, Binh Thanh District, Ho Chi Minh City, Vietnam.

The number of the Group's employees as at 30 June 2016 was 1,795 (31 December 2015: 1,573).

### Group structure

The Company has a subsidiary, Unicons Investment Construction Company Limited ("Unicons"), a one-member limited liability company incorporated under the Law on Enterprise of Vietnam pursuant to BRC No. 4103005020 issued by the Department of Planning and Investment (DPI) of Ho Chi Minh City on 14 July 2006, as amended.

According to the 12<sup>th</sup> amended BRC issued by the DPI of Ho Chi Minh City on 16 May 2016, Unicons has transformed its ownership form from a shareholding company to a one-member limited liability company. Accordingly, Unicons's name was also changed from Uy Nam Investment Construction Joint Stock Company to Uy Nam Investment Construction Company Limited. According to the 13<sup>th</sup> amended BRC issued by the DPI of Ho Chi Minh City on 24 May 2016, Unicons's name was changed from Uy Nam Investment Construction Company Limited to Unicons Investment Construction Company Limited.

Unicons's registered office is located at 236/6 Dien Bien Phu Street, Ward 17, Binh Thanh District, Ho Chi Minh City, Vietnam. Unicons's principal activities are to providing construction services, equipment installation services and trading of construction materials.

As at 30 June 2016, the Company holds 100% (31 December 2015: 100%) equity interest in Unicons.

### 2. BASIS OF PREPARATION

### 2.1 Accounting standards and system

The interim consolidated financial statements of the Group, expressed in Vietnam dong ("VND"), are prepared in accordance with the Vietnamese Enterprise Accounting System Vietnamese Accounting Standard No. 27 - Interim Financial Reporting and other Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying interim consolidated financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

### 2.2 Applied accounting documentation system

The Group's applied accounting documentation system is the General Journal.

### 2.3 Fiscal year

The Group's fiscal year applicable for the preparation of its consolidated financial statements starts on 1 January and ends on 31 December.

### 2.4 Accounting currency

The interim consolidated financial statements are prepared in VND which is also the Group's accounting currency.

### 2.5 Basis of consolidation

The interim consolidated financial statements comprise the interim financial statements of the parent company and its subsidiary as at and for the six-month period ended 30 June 2016.

Subsidiary is fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continued to be consolidated until the date that such control ceases.

The interim financial statements of the subsidiary are prepared for the same reporting period as the parent company, using consistent accounting policies.

All intra-company balances, income and expenses and unrealised gains or losses resulting from intra-company transactions are eliminated in full.

Impact of change in the ownership interest of a subsidiary, without a loss of control, is recorded in undistributed earnings.

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES 3.

### 3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in banks and short-term, highly liquid investments with an original maturity of less than three (3) months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of changes in value.

### 3.2 Receivables

Receivables are presented in the interim consolidated financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful receivables.

The provision for doubtful receivables represents amounts of outstanding receivables at the interim balance sheet date which are doubtful of being recovered. Increases or decreases to the provision balance are recorded as general and administrative expense in the interim consolidated income statement.

### 3.3 Inventories

Inventories are stated at the lower of cost incurred in bringing each product to its present location and condition, and net realisable value.

Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs to complete and the estimated costs necessary to make the sale.

The perpetual method is used to record inventories, which are valued as follows:

Raw materials, merchandise goods - cost of purchase on a weighted average basis

Construction work-in-process

- cost of direct materials and labour plus attributable construction overheads

### Provision for obsolete inventories

An inventory provision is created for the estimated loss arising due to the impairment of value (through diminution, damage, obsolescence, etc.) of inventories owned by the Group, based on appropriate evidence of impairment available at the interim balance sheet date.

Increases or decreases to the provision balance are recorded into the cost of goods sold account in the interim consolidated income statement.

### 3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and other expenditures for maintenance and repairs are charged to the interim consolidated income statement as incurred

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the interim consolidated income statement.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.5 Intangible assets

Intangible assets are stated at cost less accumulated amortisation.

The cost of an intangible asset comprises its purchase price and any directly attributable costs of preparing the intangible asset for its intended use.

Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the interim consolidated income statement as incurred.

When intangible assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the interim consolidated income statement.

### Land use rights

Land use right is recorded as an intangible asset on the interim consolidated balance sheet when the Group obtained the land use right certificates. The costs of land use right comprise all directly attributable costs of bringing the land to the condition available for intended use and is not amortised when having indefinite useful life.

### 3.6 Depreciation and amortisation

Depreciation of tangible fixed assets and amortisation of intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings & structures	6 - 42 years
Machinery & equipment	3 - 10 years
Means of transportation	6 - 8 years
Office equipment	3 - 5 years
Land use rights	45 - 49 years
Software	3 years
Others	5 - 6 years

### 3.7 Investment properties

Investment properties are stated at cost including transaction costs less accumulated depreciation. Investment properties held for capital appreciation are not depreciated but subject to impairment review.

Subsequent expenditure relating to an investment property that has already been recognised is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Group.

Depreciation of investment properties is calculated on a straight-line basis over the estimated useful life of each asset as follows:

Office building 30 - 45 years Others 25 years

Investment properties are derecognised when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the interim consolidated income statement in the period of retirement or disposal.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.7 Investment properties (continued)

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the cost or the carrying value of the property for subsequent accounting at the date of change in use.

### 3.8 Construction in progress

Construction in progress represents assets purchasing which have not yet been completed as at the interim balance sheet date.

### 3.9 Leased assets

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of specific assets and the arrangement conveys a right to use the asset.

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership of the asset to the lessee. All other leases are classified as operating leases.

Where the Group is the lessee

Rentals under operating leases are charged to the interim consolidated income statement on a straight-line basis over the lease term.

Where the Group is the lessor

Assets subject to operating leases are included as the Group's investment property in the interim consolidated balance sheet. Initial direct costs incurred in negotiating an operating lease are recognised in the interim consolidated income statement as incurred.

Lease income is recognised in the interim consolidated income statement on a straight-line basis over the lease term.

### 3.10 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the interim consolidated balance sheet and amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

Tools and supplies used for construction are amortised to the interim consolidated income statement over the period of two (2) to six (6) years on the straight-line basis.

### 3.11 Investments

Investments in associates

The Group's investment in its associates is accounted for using the equity method of accounting. An associate is an entity in which the Group has significant influence that is neither subsidiaries nor joint ventures. The Group generally deems they have significant influence if they have over 20% of the voting rights.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.11 Investments (continued)

Investments in associates (continued)

Under the equity method, the investment is carried in the interim consolidated balance sheet at cost plus post acquisition changes in the Group's share of net assets of the associates. Goodwill arising on acquisition of the associate is included in the carrying amount of the investment. Goodwill is not amortised and subject to periodic review for impairment. The interim consolidated income statement reflects the share of the post-acquisition results of operation of the associate.

The financial statements of the associates are prepared for the same reporting period and use the same accounting policies as the Group's. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

### Held-to-maturity investments

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, held-to-maturity investments are measured at recoverable amount. Any impairment loss incurred is recognised as expense in the interim consolidated financial statements and deducted against the value of such investments.

### 3.12 Provision for diminution in value of investments

Provision is made for any diminution in value of the investments at the interim balance sheet date in accordance with the guidance under Circular No. 228/2009/TT-BTC dated 7 December 2009 and Circular No. 89/2013/TT-BTC dated 28 June 2013 issued by the Ministry of Finance. Increases and decreases to the provision balance are recorded as finance expense in the interim consolidated income statement.

### 3.13 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Group.

### 3.14 Accrual for severance allowance pay

The severance pay to employee is accrued at the end of each reporting period for all employees who have been being in service up to 31 December 2008 at the rate of one-half of the average monthly salary for each year of service up to 31 December 2008 in accordance with the Labour Code, the Law on Social Insurance and related implementing guidance. The average monthly salary used in this calculation will be revised at the end of each reporting period following the average monthly salary of the 6-month period up to the reporting date. Increases and decreases to the accrued amount other than actual payment to employee will be taken to the interim consolidated income statement.

This accrued severance pay is used to settle the termination allowance to be paid to employee upon termination of their labour contract following Article 48 of the Labour Code.

### 3.15 Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Provision for warranty obligation of construction project is estimated from 0.5% to 1% on value of project based on the specification of each project and actual experience.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.19 Appropriation of net profits (continued)

Investment and development fund

This fund is set aside for use in the Group's expansion of its operation or of in-depth investment.

Bonus and welfare fund

This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a liability on the interim consolidated balance sheet

### 3.20 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

### Construction contracts

For the construction contracts specifying that the contractor will receive payments according to the completed work, where the outcome of a construction contract can be determined reliably and accepted by the customers, revenue and costs are recognised by reference to the stage of completion of the contract activity at the interim balance sheet date which is accepted by the customers and reflected in the sales invoices.

For the construction contracts specifying that the progress payments are made as originally agreed, where the outcome of a construction contract can be estimated reliably, revenue and costs are recognised by reference to the stage of completion of the contract activity at the interim balance sheet date, as measured by the proportion that contract costs incurred for work performed to date bear to the estimated total contract costs, except where this would not be representative of the stage of completion.

Variations in contract work, claims and incentive payments are included to the extent that they have been agreed with the customer.

Where the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred that it is probable will be recoverable. Contract costs are recognised as expenses in the period in which they are incurred.

### Sale of goods

Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually upon the delivery of the goods.

### Rental income

Rental income arising from operating leases is accounted for on a straight line basis over the terms of the lease.

### Interest

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

### Dividend

Revenue is recognised when the Group is entitled to receive dividends.

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.21 Taxation

Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the interim balance sheet date.

Current income tax is charged or credited to the interim consolidated income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Group to set off current tax assets against current tax liabilities and when the Group intends to settle its current tax assets and liabilities on a net basis.

### Deferred tax

Deferred tax is provided using the liability method on temporary differences at the interim balance sheet date between the tax base of assets and liabilities and their carrying amount for interim consolidated financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re-assessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the interim balance sheet date.

Deferred tax is charged or credited to the interim consolidated income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Group to set off current tax assets against current tax liabilities and when they relate to income taxes levied on the same taxable entity by the same taxation authority.

### 4. CASH AND CASH EQUIVALENTS

	30 June 2016	VND 31 December 2015
	30 Julie 2010	31 December 2015
Cash on hand	1,180,700,040	179,130,421
Cash in banks	989,816,378,292	906,442,722,972
Cash equivalents (*)	370,000,000,000	555,000,000,000
TOTAL	1,360,997,078,332	1,461,621,853,393

<sup>(\*)</sup> Cash equivalents represent deposits at commercial banks with original maturity of less than three (3) months and earn interest at the applicable rates.

### 5. HELD-TO-MATURITY INVESTMENTS

		VND
	30 June 2016	31 December 2015
Short-term		
Term deposits (i)	1,236,000,000,000	928,100,000,000
Bonds (ii)	150,000,000,000	
	1,386,000,000,000	928,100,000,000
Long-term		
Term deposits (iii)	10,000,000,000	368,000,000,000
TOTAL	1,396,000,000,000	1,296,100,000,000

<sup>(</sup>i) These represent deposits at commercial banks with original maturity of three (3) months or more but under one (1) year and earn an interest at the applicable rates.

### (ii) Details of investments in bonds are as follows:

Issuer	30 June 2016	Maturity date	Interest	Collateral
	VND		% p.a.	
ACB Securities Company Limited	100,000,000,000	One (1) year from 18 February 2016	8.5	Unsecured
Maritime Securities Incorporation	50,000,000,000	One (1) year from 4 February 2016	9.0	Unsecured
TOTAL	150,000,000,000			

<sup>(</sup>iii) These represent deposits at commercial banks with original maturity of more one (1) year and earn an interest at the applicable rates.

### 6. SHORT-TERM TRADE RECEIVABLES

		VND
	30 June 2016	31 December 2015
Receivables from other parties - Viet Han Trading - Advertising - Construction - Real Estate Company	2,348,128,425,882	2,562,527,917,898
Limited	285,610,154,815	154,118,809,445
- Sai Gon Garment - Match JSC	89,232,922,901	268,437,503,480
- Other customers	1,973,285,348,166	2,139,971,604,973
Receivables from related parties (Note 30)	30,116,018,367	43,170,716,184
TOTAL	2,378,244,444,249	2,605,698,634,082
Provision for doubtful short-term receivables	(237,526,341,392)	(286,705,489,105)
NET	2,140,718,102,857	2,318,993,144,977
	West and the second sec	

### Movements of provision for doubtful short-term receivables:

		VND
	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Beginning balance  Add: Provision created during the period  Less: Reversal of provision during the period	(286,705,489,105) - 49,179,147,713	(193,214,749,815) (10,739,801,280)
Ending balance	(237,526,341,392)	12,863,383,890 (191,091,167,205)

### 7. SHORT-TERM ADVANCES TO SUPPLIERS

	30 June 2016	VND 31 December 2015
Thao Dien Investment Joint Stock Company FDC Investment Construction Real Estate	135,353,720,543	117,663,925,048
Joint Stock Company Other suppliers	73,095,978,685 110,061,365,665	- 85,193,573,555
TOTAL	318,511,064,893	202,857,498,603

### 8. OTHER SHORT-TERM RECEIVABLES

9.

		VND
	30 June 2016	31 December 2015
Advances to construction teams and		
employees	98,190,016,511	36,353,752,806
Interest receivable Receivables from advance for apartments	82,202,512,795	68,752,849,670
purchasing	33,620,658,713	
Short-term deposits	2,296,422,180	2,485,592,959
Others	4,618,947,126	5,184,751,821
TOTAL	220,928,557,325	112,776,947,256
Provision for doubtful short-term receivables	(26,037,962,694)	(26,037,962,694)
NET	194,890,594,631	86,738,984,562
In which: Receivables from other parties	220,928,557,325	112,776,947,256
INVENTORIES		
		VND
	30 June 2016	31 December 2015
Construction work in process (*)	1,269,250,262,168	1,049,794,658,824
Merchandise goods	17,016,968,545	1,482,665,403
TOTAL	1,286,267,230,713	1,051,277,324,227
(*) The details of work in process of on-going co	onstruction projects are	as follows:
		VND
	30 June 2016	31 December 2015
Masteri Thao Dien High-class Apartment	249,096,287,750	162,782,230,796
Vinhomes Times City Park Hill 1, 2, 3, 5	129,022,174,073	91,645,625,519
The Everich Infinity High-class Apartment	79,450,949,065	33,055,085,091
The Goldview High-class Apartment	75,087,661,727	18,381,367,473

Dai Quang Minh Highrise, Office Tower 51,161,051,051 92,695,482,019 Vinhomes Central Park 6 43,412,769,713 1,149,021,212 Phu Ly - Ha Nam National Highway 38,489,818,714 24,631,070,580 **Duc Viet Tourist** 36,895,054,631 5,211,490,598 CT5 Trade, Services, Office Center - M&E 36,734,334,214 Park City Ha Noi Urban - Area 2 33,640,456,344 7,841,543,600 Vinhomes Times City Park Hill 9, 10 32,784,302,325 19,737,763,867 Vinhomes Central Park 3 31,608,292,482 28,470,362,773 Lee & Man Factory 30,120,563,308 11,248,118,359 Other constructions projects 401,746,546,771 552,945,496,937 TOTAL 1,269,250,262,168 1,049,794,658,824

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 10. PREPAID EXPENSES

	VND
30 June 2016	31 December 2015
	15,168,843,204
4,791,743,717	2,857,903,244
9,177,007,117	18,026,746,448
277,692,092,031	253,095,850,847
28,383,111,402	21,782,495,280
306,075,203,433	274,878,346,127
315,252,210,550	292,905,092,575
	4,385,263,400 4,791,743,717 9,177,007,117 277,692,092,031 28,383,111,402 306,075,203,433

# Coteccons Construction Joint Stock Company

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 11. TANGIBLE FIXED ASSETS

						CINI
	Buildings & structures	Machinery & equipment	Means of transportation	Office equipment	Others	Total
As at 31 December 2015 Transfer from construction in	155,039,630,662	362,270,732,566	35,392,261,960	18,033,993,632	4,775,160,990	575,511,779,810
progress New purchase	t t	12,759,393,424 18,306,469,514	2,265,105,000 572,000,000	2,859,386,343		15,024,498,424 21,737,855,857
Tipe Tipe Tipe Tipe Tipe Tipe Tipe Tipe	(3,278,752,253)	(2,033,153,985)	(1,006,270,545)	(962,567,583)	1 1	(3,278,752,253) (4,001,992,113)
As at 30 June 2016	151,760,878,409	391,303,441,519	37,223,096,415	19,930,812,392	4,775,160,990	604,993,389,725
which: Fully depre <mark>ci</mark> ated	16,064,157,221	114,493,393,663	5,341,891,502	9,924,575,090	4,744,297,354	150,568,314,830
Accumulated depreciation:						
As at 31 December 2015 Depreciation for the period	(38,254,622,886) (3,818,957,020)	(160,848,961,536) (16,270,017,913)	(19,358,374,525) (2,384,725,471)	(12,042,387,852) (1,509,621,499)	(4,747,533,453) (3,857,952)	(235,251,880,252) (23,987,179,855)
properties	72,861,161	j	,		1	72,861,161
	1	2,033,153,985	1,006,270,545	962,567,583		4,001,992,113
As at 30 June 2016	(42,000,718,745)	(175,085,825,464)	(20,736,829,451)	(12,589,441,768)	(4,751,391,405)	(255, 164, 206, 833)
Net carrying a <mark>mount:</mark> As at 31 December 2015	116,785,007,776	201,421,771,030	16,033,887,435	5,991,605,780	27,627,537	340,259,899,558
As at 30 June 2016	109,760,159,664	216,217,616,055	16,486,266,964	7,341,370,624	23,769,585	349,829,182,892

### 12. INTANGIBLE ASSETS

			VND
	Land use rights	Software	Total
Cost:			
As at 31 December 2015 Transfer from construction	102,603,924,366	6,075,113,902	108,679,038,268
in progress New purchase Reclassification to long-		622,850,000 418,150,000	622,850,000 418,150,000
term prepaid expenses Disposal	(7,722,000,000)	(368,054,967)	(7,722,000,000) (368,054,967)
As at 30 June 2016	94,881,924,366	6,748,058,935	101,629,983,301
In which: Fully depreciated	<u> </u>	2,995,103,271	2,995,103,271
Accumulated amortisation	:		
As at 31 December 2015 Amortisation for the period Reclassification to long-	(4,934,163,270) (305,503,620)	(4,221,042,854) (591,389,431)	(9,155,206,124) (896,893,051)
term prepaid expenses Disposal	698,393,548	368,054,967	698,393,548 368,054,967
As at 30 June 2016	(4,541,273,342)	(4,444,377,318)	(8,985,650,660)
Net carrying value:			
As at 31 December 2015	97,669,761,096	1,854,071,048	99,523,832,144
As at 30 June 2016	90,340,651,024	2,303,681,617	92,644,332,641

Land use rights include the cost of land use rights with carrying amount of VND 64,662,555,400 which are indefinite and accordingly not amortised.

### 13. INVESTMENT PROPERTIES

		VND
	30 June 2016	31 December 2015
Investment properties for rent (Note 13.1) Investment properties for capital appreciation	79,693,877,218	78,100,252,075
(Note 13.2)	6,999,262,039	13,713,565,966
TOTAL	86,693,139,257	91,813,818,041

### 13. INVESTMENT PROPERTIES (continued)

### 13.1 Investment properties for rent

			VND
	Office building	Others	Total
Cost:			
As at 31 December 2015 Transfer from tangible fixed	73,285,073,773	18,620,363,909	91,905,437,682
assets	3,278,752,253		3,278,752,253
As at 30 June 2016	76,563,826,026	18,620,363,909	95,184,189,935
Accumulated depreciation:			
As at 31 December 2015 Transfer from tangible fixed	(12,214,178,950)	(1,591,006,657)	(13,805,185,607)
assets	(72,861,161)	-	(72,861,161)
Depreciation for the period	(1,221,417,897)	(390,848,052)	(1,612,265,949)
As at 30 June 2016	(13,508,458,008)	(1,981,854,709)	(15,490,312,717)
Net carrying amount:			
As at 31 December 2015	61,070,894,823	17,029,357,252	78,100,252,075
As at 30 June 2016	63,055,368,018	16,638,509,200	79,693,877,218

The fair value of the investment properties was not formally assessed and determined as at 30 June 2016. However, given the present occupancy rate of these properties, it is management's assessment that these properties' market values are higher than their carrying value as at the interim balance sheet date.

### 13.2 Investment properties for capital appreciation

he six-month period ended	For the six-month
30 June 2016	period ended 30 June 2015
713,565,966 714,303,927)	23,507,517,231
999,262,039	23,507,517,231
7	,713,565,966 714,303,927) ,999,262,039

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 14. CONSTRUCTION IN PROGRESS

Constructions in progress represent assets purchased during the period which are under installation and the value of warehouse which is under construction.

### 15. INVESTMENTS IN ASSOCIATES

VND

30 June 2016 31 December 2015

Investments in associates

161,558,532,110

124,937,092,625

As at 30 June 2016, the details of investments in associates are as follows:

	30 June 2016		31 D	ecember 2015
	% of interest	Amount (VND)	% of interest	Amount (VND)
FCC Infrastructure Investment				
Joint Stock Company ("FCC") Ricons Construction Investment	35	88,669,207,087	35	55,825,749,951
Joint Stock Company ("Ricons") Quang Trong Commercial Joint	20.16	72,716,646,973	20.16	68,937,394,271
Stock Company ("Quang Trong")	36	172,678,050	36	173,948,403
TOTAL		161,558,532,110		124,937,092,625

Ricons, formerly known as Phu Hung Gia Construction Investment Joint Stock Company, is a shareholding company established in accordance with BRC No. 4103002810 issued by the DPI of Ho Chi Minh City on 27 October 2004 and as amended. Ricons's principal activities are to provide civil and industrial construction services, trade of construction materials and trade real estate.

FCC is a shareholding company established in accordance with BRC No. 0106605407 issued by the DPI of Ha Noi City on 21 July 2014 and as amended. FCC's principal activities are to provide civil and industrial construction services. According to BRC, the register charter capital of FCC is VND 369,000,000,000, in which the Group contributes VND 129,150,000,000 equivalent to 35% (Note 33.2).

Quang Trong is a shareholding company established in accordance with BRC No. 4903000474 issued by the DPI of Ba Ria – Vung Tau Province on 18 December 2007 and as amended. Quang Trong's principal activities are to trade real estate and provide project management.

### 15. INVESTMENTS IN ASSOCIATES (continued)

16.

17.

Details of investments in associates are as follows:

		VND
		Amount
Cost of investment:		
As at 31 December 2015 Increase during the period		94,160,000,000 31,500,000,000
As at 30 June 2016		125,660,000,000
Accumulated share in post-acquisition profit of	of the associates:	
As at 31 December 2015 Share in post-acquisition profit of the associates		30,777,092,625
for the period Unrealised profits during the period Dividends during the period		10,132,217,958 1,037,221,527 (6,048,000,000)
As at 30 June 2016		35,898,532,110
Not complete any service		
Net carrying amount:		
As at 31 December 2015		124,937,092,625
As at 30 June 2016		161,558,532,110
SHORT-TERM TRADE PAYABLES		
		VND
	30 June 2016	31 December 2015
Payables to other parties Payables to a related party (Note 30)	1,093,274,903,336 209,460,822,133	1,716,847,501,185 245,522,069,347
TOTAL	1,302,735,725,469	1,962,369,570,532
SHORT-TERM ADVANCES FROM CUSTOMER	S	
		VND
	30 June 2016	31 December 2015
Techcomdeveloper Project Development		
Joint Stock Company	207,373,088,372	
Sai Dong Urban Development and Investment Joint Stock Company	182,720,200,000	
Tan Lien Phat Construction Investment		
Corporation Ha Noi Southern City Development	143,716,860,292	506,705,846,046
Joint Stock Company	99,164,806,624	127,524,901,860
TRT Group Joint Stock Company	45 C40 OEC 005	405 050 007 557

15,649,056,885

856,574,816,095

1,505,198,828,268

125,353,367,557

348,238,294,425

1,107,822,409,888

T&T Group Joint Stock Company

Others customers

TOTAL

### 18. STATUTORY OBLIGATIONS

				VND
	31 December	Increase in	Payment in	30 June
	2015	the period	the period	2016
Payables Value-added				
tax Corporate income tax	26,325,980,844	109,371,082,297	(84,465,300,334)	51,231,762,807
(Note 29.2) Personal	62,243,845,728	136,652,132,729	(114,478,787,948)	84,417,190,509
income tax	28,344,194,224	20,224,819,861	(45,683,885,259)	2,885,128,826
Import tax	-	10,339,328,021	(10,339,328,021)	-
Others	- 100-	6,000,000	(6,000,000)	<u> </u>
TOTAL	116,914,020,796	276,593,362,908	(254,973,301,56)2	138,534,082,142

19.	SHORT-TERM ACCRUED EXPENSES		
			VND
		30 June 2016	31 December 2015
	Accrual for on-going construction projects Others	1,434,015,145,954 363,565,403	1,097,870,861,106 363,565,403
	TOTAL	1,434,378,711,357	1,098,234,426,509
20.	SHORT-TERM UNEARNED REVENUE		
			VND
		30 June 2016	31 December 2015
	Unearned revenue from construction works	21,413,831,401	23,496,188,501
	Unearned revenue from office leasing	529,934,400	529,934,400
	TOTAL	21,943,765,801	24,026,122,901

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016  $\,$ 

### 21. OTHER PAYABLES

22.

		VND
	30 June 2016	31 December 2015
Short-term		
Payable to construction teams	113,389,241,529	119,209,888,142
Dividend payables	486,349,825	256,520,600
Others	3,571,999,200	2,092,335,273
	117,447,590,554	121,558,744,015
Long-term		
Deposits	1,689,492,000	2,458,289,430
TOTAL	119,137,082,554	124,017,033,445
In which:		
Payables to other parties	119,137,082,554	124,017,033,445
PD0///01010		
PROVISIONS		
		VND
	30 June 2016	31 December 2015
Short-term		
Provisions for construction warranty	62,018,661,618	71,491,247,162
200		
Long-term		
Severance allowance	10,972,262,317	10,969,006,011

## Coteccons Construction Joint Stock Company

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 23 OWNERS' EQUITY

### 23.1 Increase and decrease in owners' equity

VND Undistributed earnings Total		560,147,617,787 2,527,241,186,661 215,196,738,405 215,196,738,405 (77,751,357,789) - (21,084,642,896)	3	465,841,635,507 2,510,686,562,170		639,053,052,232 3,242,535,782,354 595,453,575,301 595,453,575,301	(319,527,000,000) (48,953,000,000) (48,953,000,000)	9	608,676,820,533 3,531,686,550,655
Investment and development fund		677,695,028,874 560, 215, 215, 77,751,357,789 (77,7	- (210,6	755,446,386,663 465,8		751,424,960,122 639,0	319,527,000,000 (319,5)	- (257,3	1,070,951,960,122 608,6
Treasury shares		(1,741,460,000)	1	(1,741,460,000)		(1,741,460,000)	1 1	1	(1,741,460,000)
Share premium		869,140,000,000	1	869,140,000,000		1,385,223,930,000		,	1,385,223,930,000
Share capital	e 2015	422,000,000,000		422,000,000,000	e 2016	468,575,300,000 1,385,223,930,000	( )	1	468,575,300,000 1,385,223,930,000
	For the six-month period ended 30 June 2015	As at 31 December 2014  Net profit for the period  Profit appropriation Transfer to bonus and welfare fund	Dividends declared	As at 30 June 2015	For the six-month period ended 30 June 2016	As at 31 December 2015 Net profit for the period	Profit appropriation Transfer to bonus and welfare fund	Dividends declared	As at 30 June 2 <mark>0</mark> 16

### 23. OWNERS' EQUITY (continued)

### 23.2 Capital transactions with owners and distribution of dividends

		VND
	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Contributed share capital		
Beginning and ending balances	468,575,300,000	422,000,000,000
Dividends		
Dividends declared Dividends paid Dividends paid through by offsetting	257,349,807,000 257,119,977,775	210,666,720,000 158,434,169,750
liabilities	- 120 - 120 - 120	73,010,000,000
Shares		
	30 June 2016	31 December 2015
	(Shares)	(Shares)
Authorised shares	46,857,530	46,857,530
Shares issued and fully paid Ordinary shares	46,857,530 46,857,530	46,857,530 46,857,530
Treasury shares Ordinary shares	(66,656) (66,656)	(66,656) (66,656)
Shares in circulation Ordinary shares	46,790,874 46,790,874	46,790,874 46,790,874
REVENUES		

### 24. REVENUES

23.3

### 24.1 Net revenue from sale of goods and rendering of services

		VND
	For the six-month period ended	For the six-month period ended
	30 June 2016	30 June 2015
Rendering of construction services (*)	7,987,507,913,243	4,194,839,978,743
Revenue from sales of goods	117,479,627,388	168,534,282,198
Revenue relating to investment properties	31,667,975,785	7,044,906,589
Rental of construction equipment	8,373,824,181	3,636,877,636
TOTAL	8,145,029,340,597	4,374,056,045,166
In which:		
Sales to other parties	8,029,561,080,832	4,340,270,199,720
Sales to related parties	115,468,259,765	33,785,845,446

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 24. REVENUES (continued)

### 24.1 Net revenue from sale of goods and rendering of services (continued)

(\*) Revenue from construction contracts recognised during the period are as follows:

		VND
	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Revenue from the completed construction		
contracts recognized during the period Revenue from the on-going construction	206,403,555,713	160,756,231,891
contracts recognized during the period _	7,781,104,357,530	4,034,083,746,852
TOTAL	7,987,507,913,243	4,194,839,978,743

### 24.2 Finance income

VND
For the six-month period ended 30 June 2015
48,408,649,674
322,194,843
79,749,996
48,810,594,513

### 24.3 Revenue and expense relating to investment properties

	For the six-month period ended 30 June 2016	VND For the six-month period ended 30 June 2015
Rental revenue from investment properties Direct operating expenses of investment properties that generated rental income	7,259,876,412	7,044,906,589
during the period  Revenue from transferring of investment	4,341,434,950	3,618,076,383
properties for capital appreciation	24,408,099,373	-

NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 25. COST OF GOODS SOLD AND SERVICES RENDERED

			1/0/10
		For the six-month period ended 30 June 2016	VND For the six-month period ended 30 June 2015
	Cost of rendered of construction services Cost of construction materials sold Operating cost of investment properties Cost of construction equipment leased	7,271,063,527,671 114,251,078,025 23,773,571,436 4,913,523,291	3,871,527,262,567 162,455,818,003 3,618,076,383 247,235,482
	TOTAL	7,414,001,700,423	4,037,848,392,435
26.	FINANCE EXPENSES		
			VND
		For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
	Foreign exchange losses	35,972,572	627,195,947
27.	ADMINISTRATIVE EXPENSES		
			VND
		For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
	General and administrative expenses		
	<ul> <li>Staff costs</li> <li>External services expense</li> <li>Depreciation and amortisation</li> <li>Provision expense</li> <li>Other expenses</li> </ul>	106,705,755,751 15,133,409,509 7,622,095,304 - 23,395,843,715	73,376,783,988 9,243,703,283 7,411,187,560 10,766,140,737 15,134,172,128
	Deduction of general and administrative expenses		
	- Reversal of provision for doubtful debts	(49,179,147,713)	(12,889,723,347)
	TOTAL	103,677,956,566	103,042,264,349

### 28. OTHER INCOME AND EXPENSES

		VND
	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Other income	26,824,740,971	17,757,011,506
Reversal of over accrued construction costs	12,192,232,004	2,712,253,606
Reversal of construction warranty provisions	8,827,671,933	11,849,305,489
Proceeds from disposal of fixed assets	418,181,818	529,540,565
Others	5,386,655,216	2,665,911,846
Other expense	(919,033,817)	(22,002)
Additional construction warranty provisions	(666,204,271)	-
Others	(252,829,546)	(22,002)
NET OTHER PROFIT	25,905,707,154	17,756,989,504

### 29. CORPORATE INCOME TAX

The statutory corporate income tax ("CIT") rate applicable to the Group is 20% of taxable profits (for the six-month period ended 30 June 2015: 22%).

The tax returns filed by the Group are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the interim consolidated financial statements could change at a later date upon final determination by the tax authorities.

### 29.1 Current CIT expense

	VND
For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
136,518,054,077	64,211,531,040
134,078,652	63,710,000
488,122,188	(553,266,053)
137,140,254,917	63,721,974,987
	period ended 30 June 2016 136,518,054,077 134,078,652 488,122,188

### 29. CORPORATE INCOME TAX (continued)

### 29.2 Current tax

The current tax payable is based on taxable profit for the current period. The taxable profit of the Group for the year differs from the profit as reported in the interim consolidated income statement because it excludes items of income or expense that are taxable or deductible in other periods and it further excludes items that are not taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted by the interim balance sheet date.

A reconciliation between the taxable profit and accounting profit before tax is presented below:

		VND
	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Accounting profit before tax	732,593,830,218	302,572,133,810
Adjustments to increase (decrease) in	accounting profit:	
Non-deductible expenses	(38,823,609,828)	(9,492,428,617)
Share of profit from associates	(10,132,217,958)	(3,466,357,358)
Change in unrealised profits	(1,050,078,235)	703,717,211
Change in foreign exchange difference Change in taxable profit of unearned	ces (910,111)	1,143,993,886
revenue	-	451,780,454
Change in provision for severance allowance	3,256,306	(42,243,750)
Estimated current taxable profit	682,590,270,392	291,870,595,636
Estimated current CIT Adjustment for under accrual of tax from	136,518,054,077 m	64,211,531,040
prior periods	134,078,652	63,710,000
Estimated current CIT expense	136,652,132,729	64,275,241,040
CIT payable at beginning of period	62,243,845,728	32,032,289,667
CIT paid during the period	(114,478,787,948)	(51,392,931,700)
CIT payable at end of period	84,417,190,509	44,914,599,007
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### 29. CORPORATE INCOME TAX (continued)

### 29.3 Deferred tax

The following are the deferred tax assets and liabilities recognized by the Group, and the movements thereon, during the current and previous periods:

				VND
	Interim consolidated balance sheet		Interim con income st	
			For the six- month period	For the six- month period
	30 June 2016	31 December 2015	ended 30 June 2016	ended 30 June 2015
Deferred tax assets				
Severance allowance	2,201,009,968	2,193,801,203	7,208,765	(9,293,625)
Unrealised profit Profit of unearned	927,515,589	1,423,112,375	(495,596,786)	211,489,323
revenue Foreign exchange	20	-	-	99,391,700
differences Provision for	197,071	(68,762)	265,833	251,678,655
investments	(76,576,360)	(76,576,360)		
TOTAL	3,052,146,268	3,540,268,456		
Deferred tax (expense	e) income		(488,122,188)	553,266,053

### 30. TRANSACTIONS WITH RELATED PARTIES

Significant transactions of the Group with related parties during the current and previous periods were as follows:

			VND
Relationship	Nature of transaction	For the six-month period ended 30 June 2016	For the six-month period ended 30 June 2015
Associate	Construction cost Purchase of	678,790,857,488 211,911,560,202	302,530,716,700 200,654,421,066
	Sales of	23,594,849,812	32,723,516,832
	construction material		
	Equipment rental income	1,774,821,557	1,183,089,400
	Utilities	270,673,490	
	Equipment rental expense	30,130,840	441,593,019
Associate	Constructions services	87 982 446 914	
Associate	Capital contribution	31,500,000,000	8,085,000,000
	Associate	Associate Construction cost Purchase of construction material Sales of construction material Office rental Equipment rental income Utilities Equipment rental expense  Associate Constructions services	Relationship         Nature of transaction         period ended 30 June 2016           Associate         Construction cost Purchase of construction material Sales of construction material Office rental Equipment rental income Utilities         23,594,849,812           Equipment rental income Utilities         1,845,467,992           Lequipment rental expense         270,673,490           Associate         Constructions services         87,982,446,914

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 30. TRANSACTIONS WITH RELATED PARTIES (continued)

The outstanding balances due from and due to related parties as at balance sheet dates were as follows:

			VND
Relationship	Nature of transaction	30 June 2016	31 December 2015
eivables			
Associate e	Construction services, quipment rental	24,204,648,546	21,724,046,412
Associate	Construction services	5,911,369,821	21,446,669,772
		30,116,018,367	43,170,716,184
able			
Associate	Construction cost and purchase of material	209,460,822,133	245,522,069,347
	Associate e Associate Associate	Relationship transaction  Rivables  Associate Construction services, equipment rental  Associate Construction services  Associate Construction cost and purchase of	Relationship transaction 2016  Rivables  Associate Construction services, equipment rental  Associate Construction services  30,116,018,367  Associate Construction services  24,204,648,546  5,911,369,821  30,116,018,367

### Transactions with other related parties

Remuneration to members of the Board of Directors, Board of Supervision and Board of Management:

	For the six-month period ended
30 June 2016	30 June 2015
8,090,301,819	6,614,180,774
	period ended 30 June 2016

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NOTES TO THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS (continued) as at and for the six-month period ended 30 June 2016

### 34. EVENTS AFTER THE INTERIM BALANCE SHEET DATE

There have been no significant events occurring after the interim balance sheet date which would require adjustments or disclosures to be made in the interim consolidated financial statements.

CỘNG TY CÓ PHẨN XÂY DỰNG

Vu Thi Hong Hanh Preparer

Vu Thi Hong Hanh Chief Accountant Nguyer Ba Duong General Director

10 August 2016

