

**PROPOSAL No. 10**

**Re: Study opportunities for fund raising to Unicons Investment Construction Limited Company**

**To: Esteemed Shareholders of Coteccons Construction Joint Stock Company**

- According to Enterprise Law No. 59/2020/QH14 dated June 17, 2020 and guiding documents;
- According to Law on Securities No. 54/2019/QH14 dated November 26, 2019 and guiding documents;
- According to Resolution No. 155/2020/ND-CP dated December 31, 2020 of the Government detailing the implementation of some articles of the Law on Securities;
- According to the Charter of Coteccons Construction Joint Stock Company.

The Board of Directors (BOD) of the Company respectfully submits to the Annual General Meeting of Shareholders (AGM) the proposal for fund raising into Unicons Investment Construction Company Limited (Unicons) as follows:

**I. COMPANY INFORMATION**

Established since 2006, after 17 years of formation and development, Unicons has affirmed its brand as one of the reputable construction contractors in Vietnam, continuously ranking in the top 10 trustworthy construction contractors from 2018-2022 (according to Vietnam Report). Until now, despite operating with only 94.5 billion VND of charter capital, Unicons has proven to be one of the strongest construction companies within the Coteccons ecosystem, as evidenced by the following figures as of December 31, 2022:

- Total Asset: VND Billion 5,018.
- Equity: VND Billion 1,592.
- Revenue 2022: VND Billion 5,773.
- Book value: 16.8 times against charter capital.

**II. PLAN TO FUND RAISING FOR UNICONS**

In order to expand the capital source to serve Unicons' long-term growth objectives, the BOD seeks approval from the AGM to authorize the BOD to study opportunities for fund raising to Unicons and decide the time and form to fund raising for Unicons.

Please kindly submit to the General Meeting of Shareholders for consideration, discussion, and approval.

*Ho Chi Minh city, April 04<sup>th</sup> 2023*

**ON BEHALF OF THE BOARD OF DIRECTORS  
CHAIRMAN**

**(signed)**

**BOLAT DUISENOV**